

LAKES REGIONAL MHMR CENTER

Policy of the Board of Trustees

Policy Area: Reimbursement / Billing Management

Effective Date: 10/1/2022

Revised Date: 10/1/2024

Revised Date:

Revised Date:

Subject: Charity Care Policy 4.08

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Purpose:

To establish a method to provide care to consumers in need of financial assistance.

Policy: It is the policy of the Board of Trustees that Lakes Regional MHMR (the Center) provide financial assistance through Charity Care to persons who have healthcare needs and are uninsured, underinsured, or otherwise unable to pay, for medically necessary care based on their individual financial situation. The Center strives to ensure that the financial capacity of consumers who need quality healthcare services does not prevent them from seeking or receiving care.

This policy includes:

- Eligibility criteria for financial assistance – free and discounted (partial charity care)
- Describes the basis for calculating amounts charged to consumers served eligible for financial assistance under this policy
- Describes the method by which consumers served may apply for financial assistance
- Describes how the Center will widely publicize the policy to the Community
- Limits the amounts that the Center will charge for eligible services provided to consumers qualifying for financial assistance to the amount generally billed (received by) the Center for private and public insurance (Medicaid, Medicare, etc.).

Consumers are expected to cooperate with the Center's procedures for obtaining charity care or other forms of payment or financial assistance, and to contribute to the cost of their care based on their individual ability to pay subject to the rules, regulations, and contractual requirements of the Center's various funding agencies.

To manage its resources responsibly and to allow the Center to provide the appropriate level of assistance to the greatest number of people in need, the Board of Trustees establishes the following guidelines for the provision of consumer charity care.

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Definitions:

Charity Care: Healthcare services that have been or will be provided but are never expected to result in cash inflows. Charity care results from the Center's policy to provide healthcare services free or at a discount to consumers who meet the established criteria.

Bad Debt: Healthcare services that have been or will be provided and cash inflow is anticipated for all or a portion of the charge. Includes the monthly Sliding Scale Fee Schedule charges not collected for consumers above 250% of FPL. Bad Debt is not eligible for reimbursement from federal charity care programs

Family: According to the Census Bureau, a group of two (2) or more people who reside together and who are related by birth, marriage, or adoption. In addition, according to Internal Revenue Service rules, if a consumer claims someone as a dependent on his/her income tax return, that person may be considered a dependent for purposes of the provision of financial assistance.

Family Income: Family Income is determined using the Census Bureau definition, which uses the following income when computing federal poverty guidelines:

- Includes earnings, unemployment compensation, workers' compensation, Social Security, Supplemental Security Income, public assistance, veterans' payments, survivor benefits, pension or retirement income, interest, dividends, rents, royalties, income from estates, trusts, educational assistance, alimony, child support, assistance from outside the household, and other miscellaneous sources.
- Noncash benefits (such as food stamps and housing subsidies) do not count.
- Determined on a before-tax basis.
- Excludes capital gains or losses; and
- If a person lives with a family, includes the income of all family members (non-relatives, such as housemates, do not count).

Uninsured: A person who has no level of insurance or third-party assistance with meeting his/her payment obligations.

Underinsured: A person who has some level of insurance or third-party assistance but still has out-of-pocket expenses that exceed his/her financial abilities.

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Gross charges: Total charges at the Center's full-established rates for the provision of consumer care services before deductions from revenue are applied.

Sliding Scale Fee Schedules: Consumer financial share calculated utilizing rules, regulations, and contractual requirements of the Center's various funding agencies

PROCEDURES:

- A. **Services Eligible Under This Policy.** For purposes of this policy, "charity care" or "financial assistance" refers to healthcare services provided by the Center without charge or at a discount to qualifying consumers. The following healthcare services are eligible for charity care:
1. Behavioral health services
 2. Immunizations
 3. Public health services
 4. Other preventative services
- B. **Eligibility for Charity Care.** Eligibility for charity care will be considered for those consumers who are uninsured, underinsured, and who are unable to pay for their care, based upon a determination of financial need in accordance with this Policy. The granting of charity care is based on an individualized determination of financial need, and does not consider age, gender, race, social or immigrant status, sexual orientation, or religious affiliation.
- C. **Method by Which Consumers May Apply or be Assessed for Charity Care.**
1. Financial need is determined in accordance with procedures that involve an individual assessment of financial need; and may
 - a. Include an application or assessment process, in which the consumer or the consumer's Legally Authorized Representative (LAR) are required to cooperate and supply personal financial and other information and documentation relevant to making a determination of financial need.
 - b. Include the use of external publicly available data sources that provide information on a consumer's or LAR's ability to pay (such as credit scoring).

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- c. Include reasonable efforts by the Center to explore appropriate alternative sources of payment and coverage from public and private payment programs, and to assist consumers to apply for such programs.
 - d. Consider the consumer's available assets, and all other financial resources available to the consumer.
 - e. Include a review of the consumer's outstanding accounts receivable for prior services rendered and the consumer's payment history.
 2. A request or assessment for charity care and a determination of financial need can be done at any point in the collection cycle but is preferred to be completed within the first 30 days of treatment. The need for financial assistance is re-evaluated annually and whenever a significant change has occurred which affects the consumer's or LAR's eligibility for charity care.
 3. The Center's values of human dignity and stewardship shall be reflected in the application, financial need determination and granting of charity care. Requests for charity care shall be processed promptly with notification to the consumer or LAR in writing within 30 days of receipt of a completed application or assessment.
- D. **Presumptive Financial Assistance Eligibility.** There are instances when a consumer may appear eligible for charity care discounts, but there is no financial assistance form on file due to a lack of supporting documentation. Often there is adequate information provided by the consumer served or through other sources, which provide sufficient evidence to provide the consumer with charity care assistance. In the event there is no evidence to support a consumer's eligibility for charity care, the Center can use outside agencies in determining estimated income amounts for the basis of determining charity care eligibility and potential discount amounts. Once determined, due to the inherent nature of the presumptive circumstances, the only discount that can be granted is a 100% write-off of the account balance. Presumptive eligibility may be determined based on individual life circumstances that may include:
1. State-funded prescription programs.
 2. Homeless or received care from a homeless clinic.
 3. Participation in Women, Infants and Children programs (WIC).
 4. Food stamp eligibility.
 5. Subsidized school lunch program eligibility.

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6. Eligibility for other state or local assistance programs that are unfunded (e.g., Medicaid spend-down).
7. Low income/subsidized housing is provided as a valid address; and
8. Consumer is deceased with no known estate.

E. **Eligibility Criteria and Amounts Charged to Consumers.** Services eligible under this Policy are made available to consumers on Sliding Scale Fee Schedules, in accordance with financial need, as determined in reference to Federal Poverty Levels (FPL) in effect at the time of the determination. The basis for the amounts charged to consumers served who qualify for financial assistance is as follows:

1. Consumers whose family income is at or below 250% of the FPL are eligible to receive services at a discount of 100%.
2. Consumers whose family income is above 250% but not more than 300% of the FPL are eligible to receive services at a discount (partial charity care) at rates discounted using Sliding Scale Fee Schedules. Uncollected fees assessed are Bad Debt and ineligible for reimbursement under federal charity care programs.
3. Consumers whose family income exceeds 300% of the FPL may be eligible to receive discounted rates on a case-by-case basis based on their specific circumstances, such as catastrophic illness or medical indigence, at the discretion of the Center; however, the discounted rates shall not be greater than the amounts generally billed to private or public insurance and discounted using Sliding Scale Fee Schedules. Uncollected fees assessed are Bad Debt and ineligible for reimbursement under federal charity care programs.

F. **Communication of the Charity Care Program to Consumers and Within the Community.** Notification about charity care available from the Center, includes a contact number, and is disseminated by various means, which includes, but are not limited to, the publication of notices in monthly statements and by posting notices in clinics, waiting areas, intake and assessment, business offices, and financial services that are located in Center facilities, and other public places as elected. The Center widely publicizes a summary of this charity care policy on the Center website, in brochures available in consumer access sites and at other places within the community served by the Center. Such notices and summary information are provided in accordance with the Center's Cultural and Linguistic Competency Plan.

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- G. **Relationship to Collection Policies.** The Center develops policies and procedures for internal and external collection practices that take into account the extent to which the consumer qualifies for charity care, a consumer's good faith effort to apply for charity care from the Center, and a consumer's good faith effort to comply with his or her payment agreements with the Center. For consumers who qualify for charity care and who are cooperating in good faith to resolve their discounted bills, the Center may offer extended payment plans, will not send unpaid bills to outside collection agencies, and will cease all collection efforts. The Center will not impose extraordinary collections actions such as wage garnishments; liens on primary residences, or other legal actions for any consumer without first making reasonable efforts to determine whether that consumer is eligible for charity care under this financial assistance policy. Reasonable efforts shall include:
1. Validating that the consumer owes the unpaid charges and that all sources of third-party payment have been identified and billed by the Center.
 2. Documentation that the Center has attempted to offer the consumer the opportunity to apply or be assessed for charity care pursuant to this policy and that the consumer has not complied with the Center's financial assessment requirements.
 3. Documentation that the consumer does not qualify for financial assistance on a presumptive basis.
 4. Documentation that the consumer has been offered a payment plan but has not honored the terms of that plan.
- H. **Regulatory Requirements.** Implementation of this Policy does not negate or supersede compliance with all other federal, state, and local laws, rules, and regulations applicable to the services outlined herein.
- I. **Staff Training Requirements.** Staff will adhere to parameters outlined in TAC Rule §355.8215 and Healthcare Financial Management Association guidance found in the June, 2019 Statement 15: "Valuation and Financial Statement Presentation of Charity Care, Implicit Price Concessions and Bad Debts by Institutional Health Care Providers" in relation Charity Care.

APPROVED: Tom Brown
Tom Brown, Chairperson

Date of Approval: 9/25/24

Eligibility Criteria and Amounts Charged to Consumers. Services eligible under this Policy are made available to consumers on Sliding Scale Fee Schedules, in accordance with financial need, as determined in reference to Federal Poverty Levels (FPL) in effect at the time of the determination. The basis for the amounts charged to consumers served who qualify for financial assistance is as follows:

1. Consumers whose family income is at or below 150% of the FPL are eligible to receive services at a discount of 100%.
2. Consumers whose family income is above 150% but not more than 200% of the FPL are eligible to receive services at a discount (partial charity care) at rates discounted using Sliding Scale Fee Schedules. Uncollected fees assessed are Bad Debt and ineligible for reimbursement under federal charity care programs.
3. Consumers whose family income exceeds 200% of the FPL may be eligible to receive discounted rates on a case-by-case basis based on their specific circumstances, such as catastrophic illness or medical indigence, at the discretion of the Center; however, the discounted rates shall not be greater than the amounts generally billed to private or public insurance and discounted using Sliding Scale Fee Schedules. Uncollected fees assessed are Bad Debt and ineligible for reimbursement under federal charity care programs.

Proposed Changes:

Eligibility Criteria and Amounts Charged to Consumers. Services eligible under this Policy are made available to consumers on Sliding Scale Fee Schedules, in accordance with financial need, as determined in reference to Federal Poverty Levels (FPL) in effect at the time of the determination. The basis for the amounts charged to consumers served who qualify for financial assistance is as follows:

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2. Consumers whose family income is above 250% but not more than 300% of the FPL are eligible to receive services at a discount (partial charity care) at rates discounted using Sliding Scale Fee Schedules. Uncollected fees assessed are Bad Debt and ineligible for reimbursement under federal charity care programs.
3. Consumers whose family income exceeds 300% of the FPL may be eligible to receive discounted rates on a case-by-case basis based on their specific circumstances, such as catastrophic illness or medical indigence, at the discretion of the Center; however, the discounted rates shall not be greater than the amounts generally billed to private or public insurance and discounted using Sliding Scale Fee Schedules. Uncollected fees assessed are Bad Debt and ineligible for reimbursement under federal charity care programs.